



# Mouse & Bear White Label IOR / EOR Partner Pack

## WHAT THIS IS

Mouse & Bear provides Importer of Record and Exporter of Record services that forwarders and 3PLs can bundle into their international shipping solutions.

## WHO IT'S FOR

Freight forwarders and 3PLs that handle transport but need a trusted compliance partner to act as IOR/EOR.

## WHAT WE DO (SIMPLE)

- We act as the legal importer/exporter where required
- We support compliance documentation and processes
- We help shipments clear without delays and surprises

## WHAT YOU GET (PARTNER BENEFITS)

- New revenue stream (value-add service)
- Stronger international offering
- Reduced compliance risk
- Faster deal cycles
- Higher win rate with global customers

## HOW IT WORKS (WORKFLOW)

- Step 1:** Partner identifies shipment requiring IOR/EOR
- Step 2:** Partner sends key shipment details (template provided) for quoting and review
- Step 3:** Mouse & Bear confirms feasibility + compliance requirements

**Step 4:** Mouse & Bear provides I/EOR details and instructions

**Step 5:** Shipment moves under agreed SOP

**Step 6:** Partner invoices customer (or we invoice depending on model)

## WHITE-LABEL OPTIONS

- Partner-led / fully white-label
- Co-branded option
- Named subcontractor model (when needed)

## WHAT WE NEED FROM YOU

- Incoterms
- Commercial invoice + packing list
- HS codes (where available)
- commodity, value, origin, destination
- shipment timeline and transport details
- consignee / end customer details (as required)

## SCOPE / FIT

Mouse & Bear specialises in technology equipment and technical hardware, with compliance expertise built around those commodity types.

## COVERAGE

IOR services across 160+ countries with a published coverage map.

## NEXT STEPS

20-min partner onboarding call to go through the process and explain commercial model and pricing structure